

ROSS ROBINO

Medford, OR
(541) 941-4311

rrobino@gmail.com
www.linkedin.com/in/rossrobino

EDUCATION

Graceland University- Lamoni, IA

Graduation: 05/17

Current GPA: 3.83

Honors Program

Intended majors: Business Administration, Economics, Computer Science Information Technology

PRE-PROFESSIONAL EXPERIENCE

Future Sales Leader Intern, PepsiCo: Frito-Lay North America- Kansas City, KS 05/16 - Present

- Executed sales initiatives with HyVee and 7-Eleven accounts by collaborating with sales representatives and store managers
 - Exceeded the required goal of eight frontline certifications (estimated 3.7% increase in sales for each store), by bringing 11 stores to certification standards
- Created a diversity and inclusion recruitment proposal to submit to HR to attract top talent

IT Intern, Smith and Associates- Houston, TX 06/15 - 08/15

- Developed a model of Smith's supply chain management application using microservices
- Presented on cloud computing to executives and IT department
- Enhanced problem solving skills by performing an Extract Transfer Load from a SQL database to Mongo database using java and SQL queries

Intern, Core Business Services- Medford, OR 05/14 - 06/14

- Developed customer service skills through technical support
- Advanced business acumen by job shadowing sales associates, technicians, web designers, and administrators
- Assisted installing wireless access points, VoIP phones, pushing new images of Windows

WORK EXPERIENCE

Faculty Assistant, Graceland University School of Business- Lamoni, IA 09/15 - Present

- Assist professor in grading papers, create and analyze surveys, design posters, and update files

Principles of Microeconomics Tutor, Graceland University- Lamoni, IA 02/15 - 05/15

- Refined public speaking skills through holding two, one-hour long tutoring sessions per week
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ABOUT

Volunteer, Enactus (enabling others through entrepreneurial action) 08/13 - Present

Athlete, NAIA Track and Cross Country 08/13 - Present

Freeman (Student Athlete) Award 10/15

Secretary/Treasurer, Association for Computing Machinery 09/15 - 05/16

Writer, Outstanding Junior Honors Research Paper Award 04/16